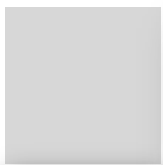
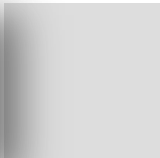




QUANG NAM

– WHERE THE BEST MEETS INVESTOR NEEDS



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1 OVERVIEW OF QUANGNAM

2 POTENTIALS AND STRENGTHS

3 INTERNATIONAL COOPERATION

4 SECTORS TO ATTRACT INVESTMENT

5 INVESTMENT PROCEDURES



1. OVERVIEW OF QUANG NAM



- ❖ Total area 10,438 km²;
Population 1.5 million people.
- ❖ Located in the middle of Vietnam within the key economic region of Central Vietnam.
- ❖ Borders Danang City & Thua Thien-Hue in the north; Quang Ngai & Kontum in the south; Laos in the west and the eastern sea in the east.



1. OVERVIEW OF QUANG NAM



❖ Quang Nam is the home to the 02 world cultural heritages - Hoian Ancient Town and My Son Holy Towers, Cham Island World Biosphere Reserve Area and many historical relics and traditional festivals.

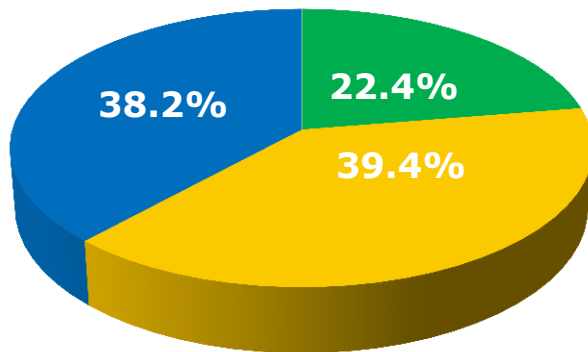


1. OVERVIEW OF QUANG NAM

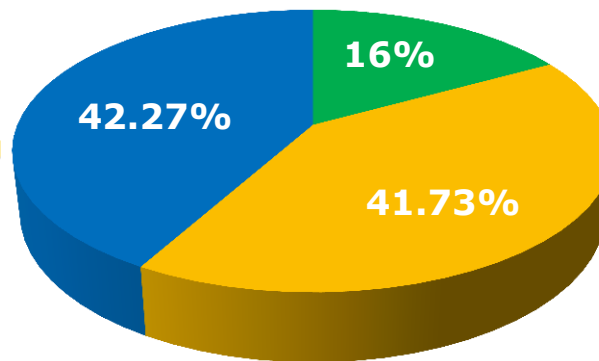


❖ GDP growth rate increases over 10%/year and transforms toward the direction of increasing the industrial and service ratio and reducing the agricultural ratio, striving to be an industrialized province by 2020.

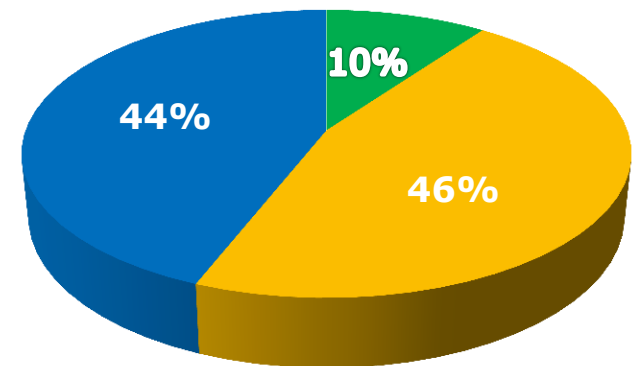
2010



2015



2020



- Agri-Forest- Aqua Sector
- Industry- Construction
- Service



1. OVERVIEW OF QUANG NAM



❖ Chu Lai Open Economic Zone is the first coastal EZ of Vietnam, 30,000ha established in 2003 operating in many different sectors in accordance with the international practices.



❖ The Industrial Parks of Dien Nam -Dien Ngoc, Dong Que Son, Thuan Yen are under operation with synchronized technical infrastructure ensured to attract investments



1. OVERVIEW OF QUANG NAM



Quang Nam has abundant resources of minerals and diversified kinds of agricultural, forestry and fishery products.

→ Advantageous for developing multiple processing industries.



Shrimp farming



Silicate sand



Tien Phuoc pepper

2. OVERVIEW OF QUANG NAM



2.1. Strategic Location

- ❖ Located in the middle of Vietnam, 01-hour flight from Hanoi and HCMC;
- ❖ In the centre of ASEAN and on the East West Economic Corridor favourable for travelling on road to and from Laos, Cambodia, Thailand, Myanmar and other countries by sea;
- ❖ In radius of 3,200km, Quang Nam is the geographical centre of the most dynamic economies of Eastern Asia.



2. POTENTIALS & STRENGTHS



2.2. Synchronised Infrastructure



2. POTENTIALS & STRENGTHS



2.2. Synchronised Infrastructure

- ❖ Located in the middle of Danang International Airport and Chu Lai Airport.



- Da Nang Airport serves daily flights to and from Hanoi, HCMC, China, Japan, Cambodia, Thailand.

- Chu Lai Airport serves daily flights to & from Ho Chi Minh City & Hanoi; being planned to become an international cargo and passenger transit airport at 4F level and a heavy airplane maintenance and repair centre of Vietnam.



2. POTENTIALS & STRENGTHS



2.2. Synchronised Infrastructure

- ❖ Two big seaports of Danang and Kyha-Tamhiep, close to the international north-east sea way.
- ❖ Located on the national transport axis with the in-land and railroad systems:
 - National road 1A
 - Danang – Quang Nam – Quang Ngai Express way: to be operated in 2018
 - Coastal road of Da Nang - Hoi An - Chu Lai - Dung Quat: operated in 2016
 - National roads within the East- West Economic Corridor that connect with the highland provinces, southern Lao PDR and North eastern Thailand.



Cua Dai Bridge

2. POTENTIALS & STRENGTHS



2.2. Synchronised Infrastructure

- ❖ Infrastructures in water, power, telecommunication to be supplied to the fence and boundary of the project and the Industrial Parks/ Industrial Clusters.
- ❖ Every IP has its waste water and solid waste collection and treatment station.
- ❖ Other services such as banking, insurance... basically meet the investor needs.

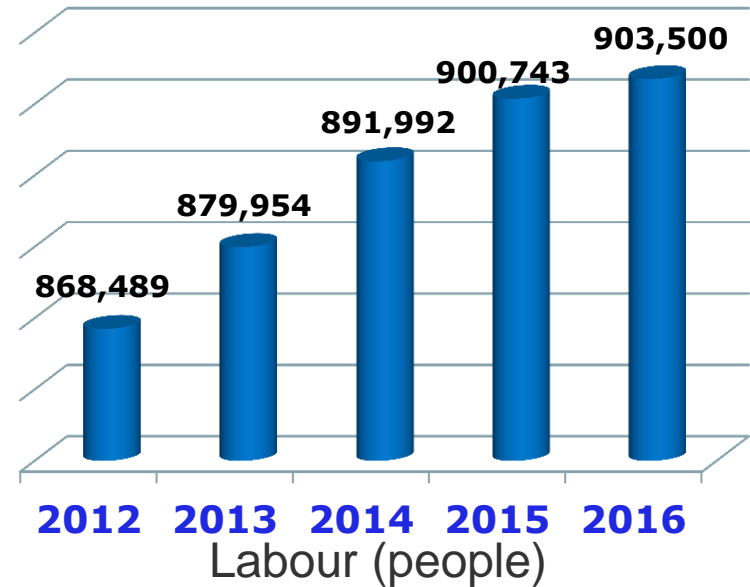


2. TIỀM NĂNG VÀ THỂ MẠNH



2.3. Manpower Ensured

- ❖ It has 02 universities, 08 professional colleges, 02 vocational colleges and several vocational training schools with different training areas.
- ❖ Located close to the big human development centres of Danang and Hue Cities...



- ❖ Appropriate training mechanism such as subsidized training fees, allocated land for building training facilities, collaboration between training centers and enterprises. This is one of the useful factors which enables Thaco, Hyundai, Mazda, Rieker and tourist investors to select the investment locations.

2. POTENTIALS & STRENGTHS



2.4. Investment preferential policy

- ❖ Investors are entitled to enjoy the investment preferences and incentives in accordance with the regulations of the Government.
- ❖ Rental of land with built-in infrastructure is only equal 1/3 rental of other provinces (20-35 USD/m²/50 yrs in IPs and 10-15 USD/m²/50 yrs/ in Ics).
- ❖ Partially subsidised for expenses of site clearance, compensation & labour training; exempted from land rental for building workers' dormitory.
- ❖ For big projects of great significance, Quang Nam province will collaborate with investors in applying for outstanding investment mechanism/policy from the Government.

2. POTENTIALS & STRENGTHS



2.4. Investment Preferential Policy

- ❖ 15/18 districts, cities of the province are of the list of localities entitled to the preferentials and investment incentives.
- ❖ Chu Lai OEZ, IPs & the districts with specially difficult and difficult economic conditions are entitled to investment preferences and incentives by the Government.

ChuLai OEZ and districts
with specially economic difficulty

Other five districts:

ICT rate 10% for 15
years

ICT exempted for
4 years & 50%
reduction for 09
subsequent years

50% reduction
of personal
income tax

ICT rate 17%. ICT
exempted for 2
years and 50%
reduction for 04
subsequent years.

Exempted from import duty for machines and equipment to create fixed assets for the newly established enterprise.

2. POTENTIALS & STRENGTHS



2.5. Life Quality Ensured

➤ Many beach resorts & beautiful destinations in which Hoian is recognised as the best tourism destination in Asia.



➤ 125 km coastal line with beautiful beaches recognised by Forbes as one of the best beaches on the planet.

➤ To the end of 2016, Quang nam has 457 hotels with 8.659 rooms, 50 of which are of 3-5 star hotels with 4.000 rooms: The Nam Hai Resort, Montgomerie Link Golf Course

2. POTENTIALS & STRENGTHS



2.5. Life quality ensured



➤ Hospital network basically meets the investors' health care



➤ Good restaurants and different services are available



➤ Schools of different levels and international school ensured



2. POTENTIALS & STRENGTHS



2.6. The government is accompanying investors

Quang Nam is committed to accompanying investors throughout the study and implementation of the project and creating the most favorable conditions for investors to invest and do business in the province:

- Providing relevant, accurate and timely information for investors to study and implement the projects;
- Allocating cleared land under the progress of investment projects and exempting land rental for investors to build houses and dormitory for workers;
- Supporting training and supplying sufficient source of labor force for investment projects in term of quantity and quality;
- Ensuring power and water supply, healthcare and telecommunications services, solid waste and waste water treatment;
- Ensuring social order and security in the project area;
- Timely resolving business problems;
- For the big and important project, a task force will soon be established by PPC so as to support investors in implementing the project as most effectively as possible.

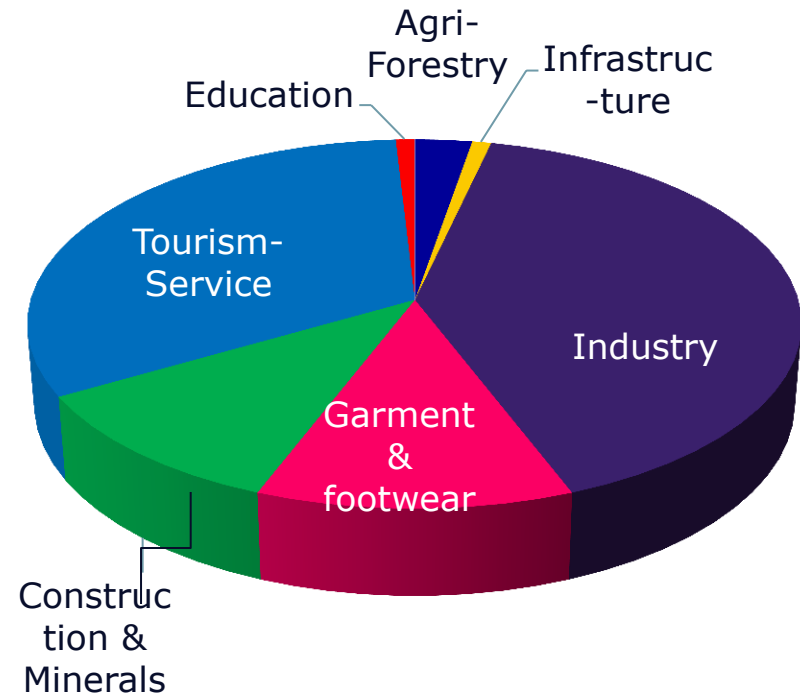
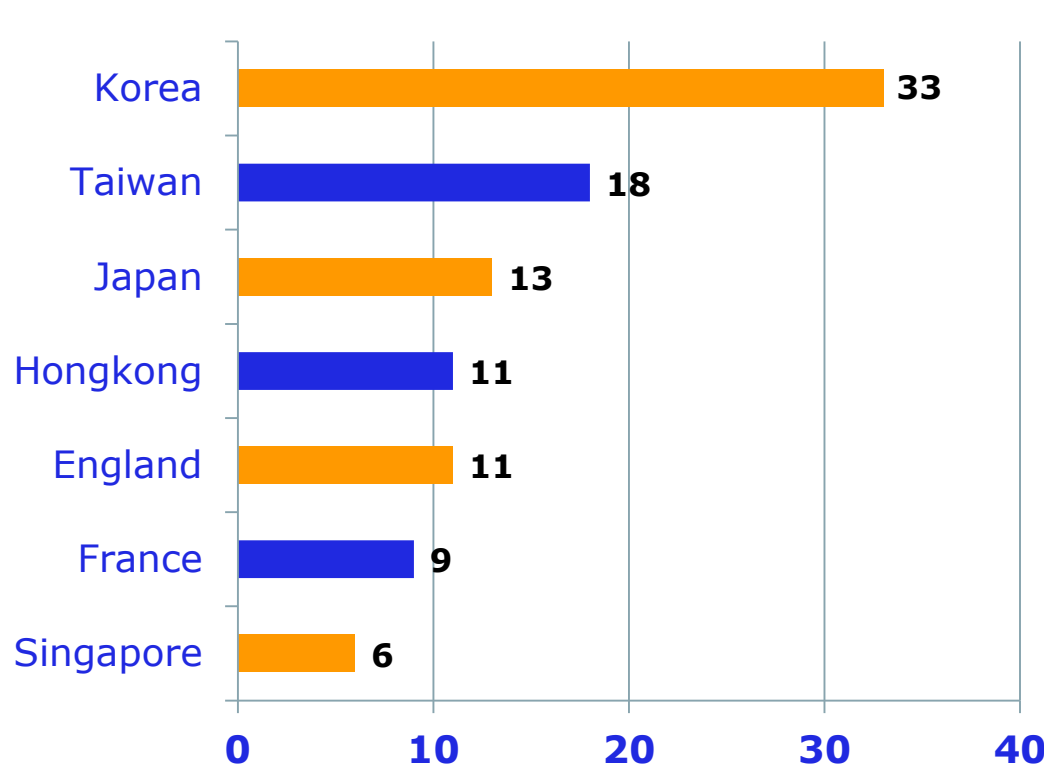


3. INTERNATIONAL COOPERATION



3.1. Foreign Direct Investment

➤ 147 FDI projects attracted with total registered capital of 5.5 billion USD.



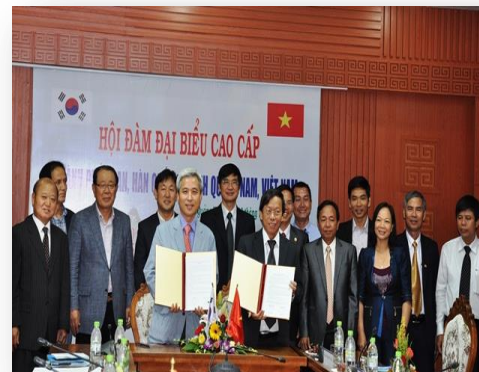
Total FDI projects toward 6/2017

3. INTERNATIONAL COOPERATION



3.2. International Cooperation

➤ Quang Nam established friendship relations with Sekong province (Laos), Osan & Yonging Cities (Korea) and cooperation with Nagasaki City, Kansai region (Japan), Nord - Pas de Calais (France) etc...



➤ Big international organisations such as UNDP, UNESCO, WB, ADB, OPEC, ILO, World Vision, ... have conducted development and cooperation activities in Quang Nam: making development planning and getting involved in socio-economic and capital infrastructure development and cultural exchange.



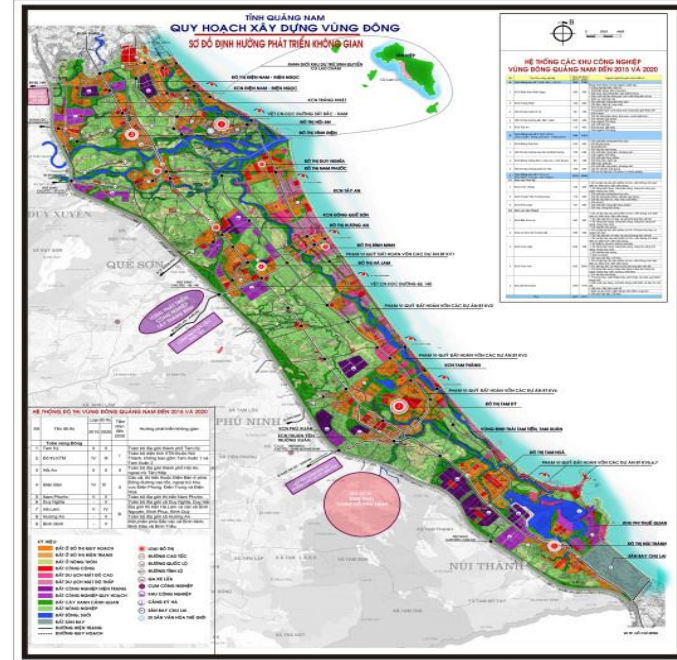
4. PRIORITY SECTORS FOR ATTRACTING INVESTMENT



1. Urban development

2. Supporting industries- mechanic, automobile, electricity , electronics textile garment footwear

3. Consumer products, home appliances, agri-forestry- aqua products, construction materials



4. PRIORITY SECTORS FOR ATTRACTING INVESTMENT



4. Agriculture



5. Investing in building industrial parks for sub-lease



5. INVESTMENT PROCEDURES



- All the administrative procedures are handled at a one-stop shop office via the provincial and district public administration centers.



The Public Administration and Investment Promotion Center of Quang Nam Province



- Free from fees/ charges, except fees/ charges as stipulated by the Government.
- Handling time is shortened at maximum compared to the time as stipulated.



SUCCESSFUL ENTERPRISES IN QUANG NAM



THACO
TRUONG HAI AUTO

KIA
KIA MOTORS



PEUGEOT

HYUNDAI

THE NAM HAI
HOI AN, VIETNAM

INDOCHINA CAPITAL
Investing in Vietnam's Future

MUỖNG THANH
GRAND
QUANG NAM HOTEL

INAX
For Precious Life



Uni-President

MONTGOMERIE LINKS
VIETNAM

PANKO



rieker

CONTACT ADDRESS



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Tel: +84-985007199



A scenic view of a rocky coastline with blue water and green hills under a clear sky. The foreground shows large, light-colored rocks on the left side, leading down to the water. The water is a deep blue with gentle ripples. In the distance, there are more green hills and a small boat on the water. The sky is a clear, bright blue.

Thank you!