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Short Overview for EuroCham

Till Gartner

Ho Chi Minh City, May 2018

München/HQ Bamberg Berlin Đà Nẵng Dresden Grenoble Hamburg Cologne Leipzig Nuremberg Prague Washington Zug

We develop software

Some of our customers

Offices

600+ employees

Cologne 41

Hamburg 65

Berlin 26

25 Bamberg

Leipzig 90

9 Nuremberg

Munich 175

9 Dresden

Prague 50

2 Zürich

Grenoble

5

26

78

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Why Vietnam?

- Cover customer demand
- Remain competitive

Why Đà Nẵng?

- Attractive location
  - Good Universities
  - Good lifestyle
- Little competion

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Our history

- Started operations in January 2016
- Growth in staff
  - Dec 2016: 32 people
  - Dec 2017: 64 people
  - May 2018: 93 people

Positive aspects

- Very motivated engineers – mainly juniors
- Working atmosphere in Đà Nẵng
- Good relationship with Universities
- Legal procedures fairly easy / fast
- Salary level

Problems

- Experienced engineers difficult to find
- English level (spoken)

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Innovation Implemented.

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